

The pricing system



How does it work?

The price for any product consists of at least 2 parts:

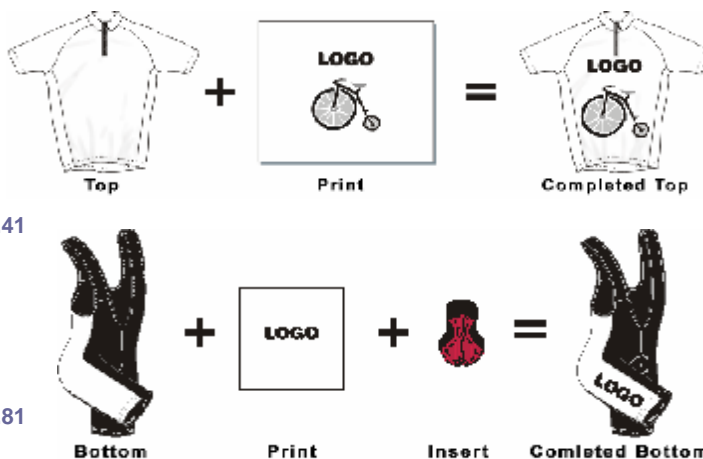
1. The basic price for the garment or item pair
this price remains independent of the quantity and number of print colours chosen.

2. The cost for printing (to create the sublimation paper)
This price depends noticeably on the quantity order of garments of same design.
(Tops, bottoms and accessories require separate sublimation papers).

Be sure you know how many items you will require before ordering. Plan ahead and save!
Order a sufficient number of ready made sublimation papers to fall into the next cheaper category, we can store these for you for up to a year and use them when you need to restock. You will have to pay for them at the time of order, of course.

3. So, to calculate your price, add the basic cost of the garment to the print cost, remember the minimum quantity is 20 items.

4. Add any extras, i.e. inserts, hidden zips, longer zips, flat seams etc.



How to order (example):

Short sleeve road jersey PERUN:	£12.63	20
2 colour print, 20-49 rate, Table A:	£12.40	20

subtotal:	£500.60	
Vat:	£87.61	
total:	£588.21	per item: £29.41

T-Sport LYCRA®, net-bib, 1 piece panel:	£15.34	20
Insert: elastic COMFORT man/woman	£3.50	20
2 colour print, 20-49 rate, Table D:	£3.98	20

	£456.40	
Vat:	£79.87	
total:	£536.27	per item: £26.81



Short sleeve road jersey, each **		
Material	Price	add print cost
PERUN	£12.63	Table A
ALKETIS	£11.47	Table A
PICOLLO mini	£12.63	Table A
CoolMax® karo	£17.42	Table A
PICOLLO thermo	£16.13	Table A



Sleeve-less road jersey, each **		
Material	Price	add print cost
PERUN	£12.30	Table A
ALKETIS	£11.25	Table A
PICOLLO mini	£12.30	Table A
CoolMax® karo	£15.82	Table A



Short sleeve ATB jersey, each **		
Material	Price	add print cost
PERUN	£12.63	Table B
ALKETIS	£11.47	Table B
PICOLLO mini	£12.63	Table B
CoolMax® karo	£17.42	Table B



Long sleeve road jersey, each **

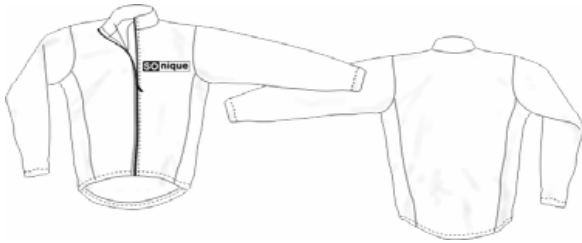
Material	Price	add print cost
PERUN	£13.81	Table B
ALKETIS	£12.92	Table B
PICOLLO mini	£13.81	Table B
CoolMax® karo	£20.36	Table B
surcharge hidden 'StarTrek' Zip, each	£1.24	
surcharge long YKK Zip, each	£1.95	
surcharge small RV pocket, each	£1.18	
surcharge flat seams (tops), each	£1.00	

** zip options with the above tops only



Vest, each

Material	Price	add print cost
PAVE with net back	£11.65	Table A
GAMEX plus with net back	£15.86	Table A
NoWind Spring karo with net back	£22.96	Table A
PAVE without net back	£15.27	Table A
NoWind Spring karo without net back	£27.64	Table A
NoWind Winter karo	£32.63	Table A



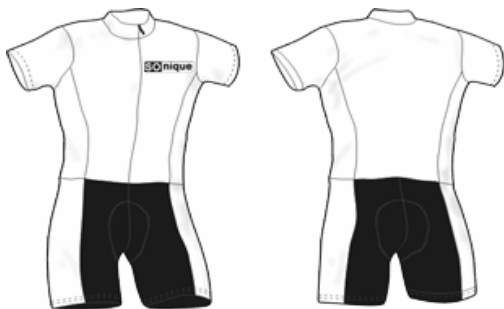
Jacket, each

Material	Price	add print cost
PICOLLO THERMO	£17.75	Table B
PAVE	£22.37	Table B
GAMEX plus	£25.63	Table B
NoWind RainMem plus	£37.29	Table B



* NoWind Spring karo	£45.01	Table B
* NoWind Winter karo	£50.57	Table B
* PAVE Fleece	£28.40	Table B
surcharge removable sleeves	£5.19	

* removable sleeves only with the winter jackets



Skinsuit, each (choose insert)

Material	Price	add print cost
KA, short arm, shorts LYCRA®	£19.75	Table A+C (A+D)
LA, long arm, shorts LYCRA®	£21.04	Table B+C (B+D)
LA, long arm, long legs LYCRA®	£26.17	Table B+C



Shorts, each (bib unless stated, choose insert)

Material	Price	add print cost
A-5 LYCRA®, draw string	£9.20	Table C (D)
A-5 LYCRA POWER®	£14.08	Table C (D)
T-Sport LYCRA®	£11.08	Table C (D)
T-Sport LYCRA POWER®	£17.68	Table C (D)
T-Sport ROUBAIX	£18.31	Table C (D)
T-Sport LYCRA®, net-bib	£15.34	Table C (D)
T-Sport LYCRA POWER®, net-bib	£22.44	Table C (D)

3/4 bottoms, each (choose insert)

Material	Price	add print cost
LYCRA®, draw string	£11.61	Table C (D)
ROUBAIX, draw string	£15.84	Table C (D)
LYCRA®, with braces	£16.33	Table C (D)
ROUBAIX, with braces	£19.65	Table C (D)

Tights, each (choose insert)

Material	Price	add print cost
LYCRA®, draw string	£12.76	Table C (D)
ROUBAIX, draw string	£18.20	Table C (D)
LYCRA®, with braces	£16.84	Table C (D)
ROUBAIX, with braces	£21.91	Table C (D)
NoWind TECNO, with braces	£30.77	Table C

Surcharge inserts, each

Material	Price
elastic COMFORT man/woman	£3.50
elastic PRO plus	£7.04
elastic EVO Air	£8.24
elastic COMP 4D	£11.76
M.L.P.® man/woman	£5.79
surcharge flat seams (bottoms), each	£0.40



Accessories, each

Type, Material	Price	add print cost
Armwarmers, LYCRA®	£5.00	Table C
Armwarmers, ROUBAIX	£7.22	Table C
Kneewarmers, LYCRA®	£5.00	Table C
Kneewarmers, ROUBAIX	£7.22	Table C
Legwarmers, LYCRA®	£6.95	Table D
Legwarmers, ROUBAIX	£10.81	Table D
Overshoes, LYCRA®	£2.84	Table C
Overshoes, ROUBAIX	£3.46	Table C
Overshoes, NoWind TECNO	£13.32	Table C
Headscarf 'Pirate', ALKETIS	£1.89	Table C
Headscarf 'Pirate', PERUN	£1.89	Table C
Headband NoWind WINTER karo, Fleece	£4.58	
Hat, NoWind, WINTER karo, Fleece	£6.22	
Hat, NoWind, WINTER karo	£5.89	Table C
Mitts, LYCRA®	£6.80	
Racing cap, 100% Cotton	£2.04	Directprint
Musette, 100% Cotton	£1.53	Directprint

